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San Francisco: The Gateway for Chinese and North American Business Partnerships

ChinaSF is a partnership between the City of San Francisco Mayor’s Office and the San Francisco Center for Economic Development. ChinaSF’s goal is to support increased business exchange between China and the San Francisco Bay Area.

ChinaSF provides invaluable services to Chinese companies seeking to establish offices in North America. In addition, ChinaSF can help Bay Area companies looking to expand overseas.

With offices in **Shanghai, Beijing** and **San Francisco**, ChinaSF’s bilingual staff can provide cross-border support in expansion and investment to Chinese and Bay Area companies through navigating the local business environment and connecting these companies with potential partners.

Please visit us at: www.chinasf.org

Why San Francisco?

As a vibrant international business and cultural hub, San Francisco is an ideal gateway for business between China and North America. Whether it is a Chinese business looking to expand into North American markets or a San Francisco Bay Area company exploring opportunities in China, the close economic and cultural ties between these two geographies provide a unique platform to support new partnerships and business opportunities. San Francisco’s strength in key innovation industries, its geographic and cultural proximity to China, and its world-class workforce provide unbeatable resources to Chinese partners. Likewise, China’s rapidly expanding economy offers Bay Area companies unprecedented opportunity.

To support the complex process of building these invaluable partnerships, ChinaSF provides comprehensive services to help Chinese companies locate, expand, and/or invest in San Francisco. Equally important, ChinaSF can leverage its government and business networks to assist San Francisco Bay Area companies with expanding their opportunities and business in China.

Services We Provide to Chinese Partners:

- Information** Locate and leverage all relevant city and non-city resources for Chinese businesses. Connect with local service providers for services such as immigration, legal, finance, marketing, venture capital, investment banking and more.
- Incentives** Access available and applicable incentive programs including tax exemptions, workforce training programs, energy saving programs and local, State, and Federal tax credit programs.
- Real Estate** Provide information on the San Francisco real estate market and facilitate connection to the real estate community.
- Workforce** Help Chinese businesses find, train, and hire qualified workers and provide resources for employees relocating to San Francisco.
- Navigation** Serve as a facilitator, advocate and case manager for Chinese businesses navigating City, State and Federal governmental issues.
- Industry** Provide important introductions and connect Chinese companies with local industry leaders and partners.

Services We Provide to San Francisco Bay Area Partners:

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| Information | The San Francisco ChinaSF office acts as the Bay Area’s go-to organization for Bay Area businesses looking to expand their operations in China. ChinaSF can connect Bay Area businesses with service providers and partners knowledgeable about supporting US businesses operating in China, across various industries. |
| Network | Access to ChinaSF’s network of Chinese/US business and government partners. ChinaSF has built an extensive network of contacts in China. Via events and direct introductions, ChinaSF can help facilitate a more efficient and effective entry into the Chinese marketplace. |
| Protocol | Assistance navigating China’s unique business culture and climate. In addition, ChinaSF can support Bay Area businesses on appropriate Chinese government protocol, including introductions to the relevant government officials. |

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